

MINUTES

All Members Meeting

16:30 – 18:00 Tuesday 17th October 2017

Impact Hub, Islington 27 Dingley Place, London EC1V 8BR



In attendance:

Delia Antoine Burdett

Gemma Davidson

Ian Morton

Jenny Morris

Nancy Platt

Nicola Putnam

Richard Grey

Sarah Colombini

Shelley Doyle

Simon Francis

1. Introductions

All members introduced themselves

2. [Overview of 2017](#) to date provided by SF

3. Business Development

- SF presented business development options
- All agreed that we want to push forward and achieve a higher turnover
- All discussed need for training and further support with business development
- SF / SC to draft a business development plan and toolkit
- All to implement

4. Member Agreement

- SC presented principles of contract
- All agreed to include business development as a key principle
- SC to update contract and circulate

5. Social Purpose Fund

- NPI outlined the guide to political campaigning
- All agreed to launch it by the end of the year
- All discussed "Changed by campaigning" activity from Bond and agreed with approach
- All discussed shared internship programme
- SC/SF to look at next steps with Social Enterprise UK / Scotland
- SD presented alternative idea for Positive News campaign
- SD to look into options and present at next meeting

6. AOB

All agreed meeting face to face was beneficial and regular meetings should be held.